

Partnering with Supply-Chain Communities Scorecard

Purchasing	FY '06	FY '07	FY '08
Fair Trade Certified™ lbs. (nonorganic) purchased	2,511,564	2,593,584	3,584,862
Fair Trade Certified™ organic lbs. purchased	8,058,912	6,988,374	9,111,840
All Fair Trade Certified™ lbs. (organic and nonorganic) purchased	10,570,476	9,581,958	12,696,702
Farm Identified lbs. (non-Fair Trade Certified™) purchased	4,514,500	3,356,406	3,510,874
Conventionally sourced lbs. purchased	16,788,168	20,196,666	24,443,562
Total coffee lbs. purchased	31,873,144	33,135,030	40,651,138
Fair Trade Certified™ lbs. (nonorganic) purchased as a percentage of total lbs. purchased	7.88%	7.83%	8.82%
Fair Trade Certified™ organic lbs. purchased as a percentage of total lbs. purchased	25.28%	21.09%	22.41%
All Fair Trade Certified™ lbs. (organic and nonorganic) purchased as a percentage of total lbs. purchased	33.16%	28.92%	31.23%
Farm Identified lbs. (non-Fair Trade Certified™) purchased as a percentage of total lbs. purchased	14.16%	10.13%	8.64%
Conventionally sourced lbs. purchased as a percentage of total lbs. purchased	52.67%	60.95%	60.13%
Pricing	FY '06	FY '07	FY '08
Fair Trade Certified™ lbs. (nonorganic) - average price per lb.	\$1.53	\$1.53	\$1.84
Fair Trade Certified™ organic lbs. purchased - average price per lb.	\$1.72	\$1.74	\$2.07
All Fair Trade Certified™ lbs. (organic and nonorganic) purchased - average price per lb.	\$1.68	\$1.69	\$2.01
Farm Identified only - average price per lb.	\$1.41	\$1.41	\$1.75
Conventionally sourced - average price per lb.	\$1.32	\$1.32	\$1.64
Total coffee purchases - average price per lb.	\$1.45	\$1.46	\$1.76
Grantmaking	FY '06	FY '07	FY '08
Total resources allocated to social and environmental programs (dollars in thousands)	\$1,041	\$1,150	\$1,910
Total resources allocated to social and environmental programs as a percentage of pre-tax income	6.90%	5.30%	5.24%
Total grant/matching donation resources (dollars in thousands)	\$685	\$700	\$1,155
Total grant/matching donation dollars to supply-chain communities (dollars in thousands)	\$374	\$443	\$864