



Fair Trade Certified™ Lbs. Shipped (GMC Segment)

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Sales	FY '03	FY '04	FY '05	FY '06	FY '07	FY '08
Fair Trade Certified™ lbs. shipped (non-organic)	390,837	410,118	1,381,341	1,732,010	1,634,447	2,341,000
Fair Trade Certified™ organic lbs. shipped	1,521,736	2,268,579	2,667,703	4,918,881	5,705,920	6,433,000
All Fair Trade Certified™ lbs. shipped (organic and non-organic)	1,912,573	2,678,697	4,049,044	6,650,891	7,340,367	8,774,000
Total lbs. shipped (in millions)	15,600	17,700	19,800	24,489	26,818	30,782
Fair Trade Certified™ lbs. shipped (non-organic) as a percentage of total lbs. shipped	2.51%	2.31%	6.95%	7.07%	6.09%	7.61%
Fair Trade Certified™ organic lbs. shipped as a percentage of total lbs. shipped	9.77%	12.79%	13.42%	20.09%	21.28%	20.90%
All Fair Trade Certified™ lbs. shipped as a percentage of total lbs. shipped	12.28%	15.10%	20.37%	27.16%	27.37%	28.50%